



HOWARD HANNA REAL ESTATE OFFERS ZOLL EMPLOYEES REAL ESTATE SERVICES & CASH REWARDS

The **Hanna Gold Advantage Program** offers a range of real estate services provided through Howard Hanna's Relocation and Business Development Department to ZOLL Employees. The program offers Cash Rewards when Selling or Purchasing a home locally or nationwide. Additional benefits to include a credit when using Hanna Financial for Mortgage, Title & Escrow.

Hanna Gold Advantage Benefits to ZOLL Employees include:

- Cash Reward up to 10% of the Gross Commission when Selling a home. Prior registration through Howard Hanna Relocation and Business Development before working with a Howard Hanna Sales Agent or Broker assigned by Howard Hanna Relocation and Business Development is required to receive the benefits of the program.
- Cash Reward up to 10% of the Gross Commission when Purchasing a home. Prior registration through Howard Hanna Relocation and Business Development before working with a Howard Hanna Sales Agent or Broker assigned by Howard Hanna Relocation and Business Development is required to receive the benefits of the program.
- Benefits include a free consultation with a Howard Hanna Mortgage Professional and a \$400 credit towards costs on a first mortgage when the transaction is handled through Hanna Financial and Barristers for Closing, Title, and Escrow.
- Competitive rates on a full line of Insurance Services through Hanna Financial Insurance
- Hanna Home Pros offers discounts on Howard Hanna's preferred vendors on various services, such as moving services, staging, home improvements, security systems, flooring and more.

Examples of Hanna Gold Advantage Cash Rewards and Benefits

Home Sale:

- A ZOLL employee registers with Howard Hanna Relocation and Business Development, is assigned to a Howard Hanna Sales Agent or Broke (outside the Howard Hanna Sales area). Once the home is SOLD, if the Sale Price of the home is \$300,000 and the commission paid is 6% (\$18,000), a Cash Reward of \$1,800 will be mailed to the ZOLL Employee after Closing.

Home Purchase:

- A ZOLL employee registers with Howard Hanna Relocation and Business Development, is assigned to a Howard Hanna Sales Agent or Broker (outside the Howard Hanna Sales area). *Once Employee home is **Purchased and Closed***, if the Sale Price of the Home is \$300,000 and the commission paid is 6% (\$18,000), A Cash Reward of \$1,800.00 will be mailed to Employee after Closing.
- When obtaining a Mortgage with Hanna Financial Services and use Barrister's for Closing and Title, a Credit of \$400 towards closing costs will be credited to Final Closing Statement

Registration:

- To take advantage of the Hanna Gold Advantage Program Cash Reward and Benefits, ZOLL Employees *must* register in advance through Howard Hanna's Relocation and Business Development Department and use the services of the assigned Realtor.
- *If you are currently working with a Realtor, or if you contact a Realtor prior to registration, these benefits do not apply*

Program Information:

- Visit: www.hannagoldadvantage.com and click on Register for Benefits
- Find ZOLL on the company page and complete the online registration form
- Questions: Email - jennyvavro@howardhanna.com - Direct Line: 412-784-3829